
PART ONE: HAYMAN ISLAND



LET'S CELEBRATE IN STYLE...

AS WE INVITE YOU TO BE A PART OF OUR VERY SPECIAL 10TH ANNIVERSARY CELEBRATIONS. FIRST, JOIN US FOR THE MOST EXCITING EVENT OF THE YEAR... THE PARTYLITE PARTY ON HAYMAN ISLAND, AUSTRALIA'S PREMIER FIVE-STAR RESORT! YOU (AND POSSIBLY YOUR GUEST) WILL HAVE THE CHANCE TO PERSONALLY ENJOY THE 'PARTYLITE HAYMAN EXPERIENCE'. THIS FOUR-DAY EVENT WILL BE REMEMBERED AS YOUR PARTYLITE WHITSUNDAYADVENTURE.



PARTYLITE AUSTRALIA'S 10TH ANNIVERSARY INCENTIVE TRIP

YOU ARE INVITED TO JOIN IN THE FESTIVITIES AS WE CELEBRATE PARTYLITE AUSTRALIA'S SPECIAL DUAL HERITAGE AS WE PARTY IN AUSTRALIA AND THE UNITED STATES OF AMERICA. FOR THE FIRST TIME OUR ANNUAL INCENTIVE TRIP WILL BE IN TWO PARTS AND YOU HAVE THE OPPORTUNITY TO ENJOY IT ALL!

PART 1: HAYMAN ISLAND

Your PartyLite Hayman Island Experience will be your Whitsunday Adventure on the very edge of the Great Barrier Reef. Your beautifully appointed room, complete with a private terrace, provides you with serene ocean views and comes with an amazing 24-hour concierge service. With options of wellness and relaxation, fitness and sport, and a variety of on-site restaurants you will be spoiled for choices.

To qualify for your personal PartyLite Hayman Island Sun, Sand & City Celebrations Incentive Trip you will need to be an achiever during the contest period of July 1, 2011 to March 31, 2012. All Consultants must accomplish the following three basic requirements:

- » Be personally active* each month from July 2011 to March 2012 inclusive.
- » Personally sponsor a minimum of 3 qualified* new Consultants.
- » Achieve a minimum of 25,000 Trip Points.

CELEBRATE WITH A GUEST!

RVPs and SRVPs achieving the trip are automatically entitled to bring a guest FREE, if they meet the RVP qualification criteria* on January 1, February 1, March 1 and April 1, 2012. Leaders and Consultants may also earn a trip for one adult guest by achieving a minimum of 25,000 Trip Points in addition to the basic sponsoring and activity requirements. (This excludes RVPs and SRVPs who qualify to bring a guest free.)*

BUY IN CHART

NOTE: ONE 1 GUEST PER QUALIFIER

*Once you have qualified for Hayman Island Sun & Sand Celebrations, you can choose to bring a guest by paying the appropriate 'Buy In' amount below:

Total Points Accumulated	Guest Buy In Amount
25,000 - 28,499	\$2,000
28,500 - 33,499	\$1,750
33,500 - 40,999	\$1,500
41,000 - 48,499	\$1,000
48,500 - 49,999	\$500
50,000	FREE!

All Buy In packages must be paid in full by Monday, April 16, 2012

Please refer to Terms & Conditions and the CBC for further information. PartyLite Consultants and Leaders attending the PartyLite 10th Anniversary Sun, Sand & City Celebrations will compete for recognition and performance awards during the contest period. Consultant status for this recognition will be as at July 1, 2011.

Bonus » Sponsor a minimum of 3 new Consultants from July 1 to December 31, 2011 and you will receive an extra 3,000 trip points to add to your tally! (See Chart overleaf for further details)

*Please see Terms & Conditions

PART 2: NEW YORK CITY

You'll enjoy the Big Apple in PartyLite style. Name your pleasure and you're sure to find it in the city that never sleeps. PartyLite will be taking you to the fabulous Essex Hotel on the edge of New York City's biggest 'garden' Central Park. Literally around the corner are the amazing Tiffany's and Bergdorf Goodman mega store... Then there's Broadway, Rockefeller Centre and more shopping galore!

So get ready to celebrate PartyLite's 10TH Anniversary in style! PartyLite is looking forward to your company and sharing the SUN, SAND & CITY Celebrations!

NOTE: THE NEW YORK CITY INCENTIVE TRIP LEVEL IS A CONSULTANT ONLY OPPORTUNITY. FOR MORE INFORMATION PEAK INSIDE THE SPECIAL 'TRAVEL' BAG ENCLOSED IN THIS BROCHURE.

To qualify for your personal PartyLite New York Sun, Sand & City Celebrations Incentive Trip you will need to be a top achiever during the contest period of July 1, 2011 to March 31, 2012. All Consultants must accomplish the following three basic requirements:

- » Be personally active* each month from July 2011 to March 2012, inclusive.
- » Personally sponsor a minimum of 6 qualified* new Consultants.
- » Achieve a minimum of 60,000 Trip Points.



⌘ PARTYLITE ⌘
10TH ANNIVERSARY INCENTIVE TRIP

PART TWO: NEW YORK CITY



BUT THAT'S ONLY PART 1

KEEP AIMING AND ACHIEVING YOUR SALES, SPONSORING AND LEADERSHIP POINTS AND YOU WILL QUALIFY FOR PART 2. EVERYONE HAS THE OPPORTUNITY TO BE SPOILT LIKE A PRINCESS FOR OUR 10TH ANNIVERSARY - WE ARE TAKING OUR CONSULTANTS TO THE OTHER SIDE OF THE WORLD. ACHIEVE THIS NEXT LEVEL AND YOU WILL BE PACKING YOUR BAGS AND FLYING TO NEW YORK CITY, THE BIG APPLE!



DEFINITIONS

NEW CONSULTANT

An individual officially becomes a "new Consultant" after Head Office receives and accepts a signed completed Consultant Agreement and a Starter Show. To be considered in any contest as a 'newly sponsored Consultant', a previous Consultant with PartyLite must have been totally "inactive" for 2 full years. Individuals who reside at the same address as the sponsoring Consultant will not be counted as new Consultants in this contest.

QUALIFIED NEW CONSULTANT

When PartyLite Head Office receives and accepts \$2,000 in personal Compensatable Sales from Consultants within their first full month of business (including any sales from previous bonus days or weeks) following the Start Date, that Consultant becomes a 'qualified Consultant'.

NOTE

The final date a new Consultant sponsored in February 2012 can qualify in this contest is March 31, 2012.

ACTIVE

To be considered 'active', Consultants and Leaders must submit \$900 and \$1,400 respectively in personal Compensatable Sales, received and accepted at Head Office each business month. For new Consultants, this applies from their first full month of business following their Start Date.

ACTIVE UNIT

To be considered an 'Active Unit', the Unit Leader (from the promoting-out date) must submit \$1,400 in personal Compensatable Sales and have a minimum of 4 Consultants who each submit \$150 or more in personal Compensatable Sales and the Unit Sales must equal or exceed \$5,000 in Compensatable Sales, to be received and accepted at Head Office each business month.

START DATE

The date a Starter Show and Consultant Agreement are received and accepted at Head Office.

RVP QUALIFICATION CRITERIA

A minimum of 6 first level Unit Leaders or above rank, and a minimum of 2 second level Unit Leaders or above rank.

MONTH	SALES	SPONSORING	LEADERSHIP	BONUS POINTS	TOTAL TRIP POINTS	
	TRIP CONTEST PERIOD January - March 2012 \$1 = 1 Point	TRIP CONTEST PERIOD July 2011 - February 2012 / February Consultant qualified by March 31, 2012 1,000 Points for each new Consultant	TRIP CONTEST PERIOD Become a Unit Leader = 5,000 points Promote-out a Unit Leader = 5,000 points	SEE MONTHLY PROMOTIONS		
JULY				Sponsor a minimum of 3 qualified new Consultants by December 31, 2011 and earn 1,000 Bonus Points per Consultant 3 = 3,000 Bonus Points + normal sponsoring points of 3,000 4 = 4,000 Bonus Points etc.		
AUGUST						
SEPTEMBER						
OCTOBER						
NOVEMBER						
DECEMBER						
JANUARY						
FEBRUARY						
MARCH						
GRAND TOTAL SUN, SAND & CITY CELEBRATIONS TRIP POINTS						

TERMS + CONDITIONS

- The trip contest period is July 1, 2011 to March 31, 2012.
- Successful qualifiers for the trip will be notified in early April 2012. Your notification will include information to enable you to confirm your registration.
- Acceptance must be confirmed in writing by April 16, 2012.
- Consultants and Leaders who qualify for the trip and are unable to attend will receive a \$1,000 PartyLite Gift Certificate.
- Guests (Part 1: Hayman Island) must be at least 18 years of age, and may NOT be another Consultant or another Consultant's spouse or child. The name of the guest must be advised to Head Office, and the 'buy in' package be paid in full by April 16, 2012. If Head Office does not receive the name, or receives name changes after the deadline, the trip qualifier will be required to pay for all hotel and / or airline penalties if applicable.
- Anyone not taking a guest (Part 1: Hayman Island) will be required to share a room. Please note that PartyLite cannot guarantee your choice of room-mate, however, requests made in writing by April 16, 2012 to the attention of PartyLite Events Department will be accepted for consideration.
- Part 2: New York City Celebration is a PartyLite Consultant only experience. All Consultants will be required to share a room.
- It is the responsibility of the traveller to obtain a valid passport and any other necessary travel documentation including visas, and we recommend that all participants purchase travel insurance.
- All airline tickets issued are the property of PartyLite and should be returned to Head Office if not used.
- No changes or deviations to flight schedule are possible, unless dictated by PartyLite's travel supplier companies.
- PartyLite will take all possible action to provide air travel from the Australian domestic / international airport nearest to the Consultant or Leader's home.
- PartyLite is not responsible for transportation or accommodation costs incurred to and from your home to the scheduled airport.



SUN & SAND
& CITY
CELEBRATIONS

2012 INCENTIVE TRIP





10TH ANNIVERSARY INCENTIVE TRIP

QUALIFICATIONS + DIARY DATES

PART ONE: HAYMAN ISLAND

The itinerary will include:

Flights to Hayman Island via Hamilton Island, QLD:

Departs and Arrives Thursday, May 17, 2012

Accommodation May 17 - May 21, 2012

Hayman Island Resort

Return Monday, May 21, 2012

TRIP QUALIFICATION:

PARTYLITE HAYMAN ISLAND ~ SUN & SAND CELEBRATIONS

To qualify for your personal PartyLite Hayman Island Sun & Sand Celebrations trip you will need to be a top achiever during the contest period between July 1, 2011 and March 31, 2012. At the end of the contest period, the Consultants and Leaders who have achieved the basic requirements of being active*, sponsoring **3** qualified* new Consultants and achieving **25,000** Trip Points will be eligible to go on this fabulous Anniversary Celebration trip.

** Please see Definitions under Terms & Conditions*

PART TWO: NEW YORK CITY

The itinerary will include:

Flights to New York City, NY, USA:

Departs and Arrives Thursday, June 21, 2012

Accommodation June 21 - June 26, 2012

The Essex Hotel, Manhattan, NYC

Departs and Returns Tuesday June 26 / Thursday June 28, 2012

TRIP QUALIFICATION:

PARTYLITE NEW YORK CITY ~ CITY CELEBRATIONS

To qualify for your personal PartyLite New York City Celebration trip you will need to be a top achiever during the contest period between July 1, 2011 and March 31, 2012. All Consultants need to achieve the following three basic requirements during the contest period: Be personally active* each month from July 2011 to March 2012, inclusive, personally sponsor a minimum of **6** qualified* new Consultants, and achieve a minimum of **60,000** Trip Points. *Note: The New York City Celebration is a PartyLite Consultants only adventure.*

ACHIEVING THE TRIP POINTS

1 :: SPONSORSHIP (July 1, 2011 to February 29, 2012)

To be eligible to receive Sponsoring points for the trip contest, Consultants and Leaders must personally sponsor a minimum of three qualified* new Consultants during the contest. Note: All new Consultant Agreements and Starter Shows must be received and accepted at Head Office by February 29, 2012. Consultants sponsored in February have until March 31, 2012 to become a qualified Consultant. Sponsorship points will not be awarded for re-activated Consultants.

2 :: LEADERSHIP DEVELOPMENT (Promotions effective August 1, 2011 to April 1, 2012)

Become a new Unit Leader = 5,000 points

Promote-out a new Unit Leader = 5,000 points

To receive Leadership Development points new Unit Leaders must promote out effective from August 1, 2011 to April 1, 2012 as a result of activity during the contest period. Leaders will receive Leadership Development points for promoting-out a new Unit Leader provided both the existing Leader and the new Unit Leader (from the date of promoting-out) maintain Active Units* each month from August 2011 to March 2012 inclusive.

3 :: MONTHLY COMPENSATABLE SALES (January 1 to March 31, 2012 inclusive)

Every \$1 in personal Compensatable Sales = 1 point.

All personal Compensatable Sales must be received and accepted at Head Office each month during the contest period, during the contest period, July 31, August 31, 2011, January 31, February 29, and March 31, 2012.

4 :: BONUS POINTS

Bonus points will be offered from time to time during the contest periods. Please refer to your monthly promotions included with Reflections magazine.

5 :: DOUBLE POINTS - SALES

Every \$1 in personal Compensatable Sales = 2 points

To be eligible to retain Bonus Points or Double Points - Sales, Consultants and Leaders must remain active* to the end of the contest period. Shows must be received and accepted by the final business day of the month in which the Bonus or Double Points are earned.

CITY CELEBRATIONS

10TH ANNIVERSARY INCENTIVE TRIP PART TWO: NEW YORK CITY

YOU WILL BE A GUEST AT A VERY SPECIAL CELEBRATION DINNER HOSTED BY ANNE BUTLER,
PRESIDENT OF PARTYLITE WORLDWIDE.

Your New York adventure will be 5 days of pure city fun! With your PartyLite colleagues you'll have the opportunity to explore the best of the Big Apple. Will it be the culture and museums? The buzz of Times Square and the theatre district? The harbour and the city's history? Or the myriad of stores for anything that you want to buy? It will all be waiting for you in Manhattan.

ARE YOU READY FOR THIS VERY SPECIAL INCENTIVE TRIP?

